

## **Balanced Scorecard**

Envision where you want your business to be in five years. Take the time to outline key aspects such as who you serve, how you serve them, and the value you create in the world.

Who w	will you serve?		
How w	will you serve them?		
How w	will it make the world bette	r?	
Vision	n Statement		



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Now, map out the key performance indicators (KPIs) for financials, customers, processes, and people that you will need to achieve to bring that vision to life.

## **Financials**

Customer				
Process				
People				